

Hertz Farm Management

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My experience with Hertz Farm Management Inc. was eye opening, and solidified my interest in farm management. I explain my role as a farm manager as farming without operating the equipment. I made business decisions involving the farming operation, and then I coordinate a farmer within the area to do the physical work – such as the planting, spraying and harvesting. There was no such thing as a typical day at Hertz Farm Management Inc.; one day I would be in the office selling grain, balancing accounts, or meeting with clients, while the next day

I would walking through a corn field trying to find a broken tile. One of the largest benefits of work with Hertz Farm Management was having the flexibility to make my own schedule. As the summer went on, I continually gained more responsibilities. I started the summer learning how to crop scout, listening in on client meetings and riding around with other farm managers, watching and learning how they handled all of the different tasks and conflicts that came up every day. By the end of the summer I was making decisions on which chemicals needed to be sprayed, calling different tenants to converse about various problems concerning specific fields and even learning the basics of Real Estate and Appraisal contributing to different appraisals for clients. Throughout the summer, Hertz Farm Management Inc. did a thorough job of teaching me the duties of farm management, making this a memorable internship, which I am grateful to have had the opportunity to experience.

My adventure at Iowa State has been unforgettable and I am looking forward to seeing what other opportunities arise in the future. Hertz Farm Management Inc. was a great learning experience and I am looking forward to continuing to broaden my skill set. None of my experiences would have been made possible without Iowa State, the Agricultural Business Club and all of the sponsors of the club.